

# newsrelease



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## **New Beech Street and ppoNEXT Agreement Includes All Tenet Hospitals**

*35 hospitals added to networks*

**DALLAS – April 4, 2008** – Tenet Healthcare Corporation (NYSE: THC) today announced that it has signed a multi-year agreement with Viant Holdings, Inc. that includes all Tenet hospitals, outpatient and ambulatory centers and employed physicians. Beech Street and ppoNEXT are part of the Viant family of managed care networks. Financial terms of the agreement were not disclosed.

“This agreement adds a significant number of our hospitals to the Viant networks,” said Stephen L. Newman, M.D., Tenet’s chief operating officer. “Our goal is for all of our hospitals, outpatient centers and employed physicians to participate fully in these managed care networks at market-competitive rates.”

The following hospitals are new to the Beech Street network:

- Brookwood Medical Center, Birmingham, Ala.
- Central Carolina Hospital, Sanford, N.C.
- Hahnemann University Hospital, Philadelphia, Pa.
- St. Christopher’s Hospital for Children, Philadelphia, Pa.
- Saint Francis Hospital, Memphis, Tenn.
- Saint Francis Hospital-Bartlett, Bartlett, Tenn.
- Sylvan Grove Hospital, Jackson, Ga.

The following hospitals are new to the ppoNEXT network:

- Brookwood Medical Center, Birmingham, Ala.
- Community Hospital of Los Gatos, Los Gatos, Calif.
- Creighton University Medical Center, Omaha, Neb.
- Desert Regional Medical Center, Palm Springs, Calif.
- Des Peres Hospital, St. Louis, Mo.
- Doctors Hospital of Manteca, Manteca, Calif.
- Doctors Medical Center of Modesto, Modesto, Calif.
- East Cooper Regional Medical Center, Mt. Pleasant, S.C.
- Fountain Valley Regional Hospital and Medical Center, Fountain Valley, Calif.
- Garden Grove Hospital and Medical Center, Garden Grove, Calif.
- Hilton Head Hospital, Hilton Head, S.C.
- Irvine Regional Hospital and Medical Center, Irvine, Calif.
- John F. Kennedy Memorial Hospital, Indio, Calif.
- Lake Pointe Medical Center, Rowlett, Texas
- Lakewood Regional Medical Center, Lakewood, Calif.
- Los Alamitos Medical Center, Los Alamitos, Calif.
- North Fulton Regional Hospital, Roswell, Ga.
- North Shore Regional Medical Center, Slidell, La.
- Placentia-Linda Hospital, Placentia, Calif.
- Providence Memorial Hospital, El Paso, Calif.
- Saint Louis University Hospital, St. Louis, Mo.
- San Dimas Community Hospital, San Dimas, Calif.
- San Ramon Medical Center, San Ramon, Calif.
- Sierra Vista Regional Medical Center, San Luis Obispo, Calif.
- Sierra Medical Center, El Paso, Texas
- Twin Cities Community Hospital, Templeton, Calif.
- USC Norris Cancer Hospital, Los Angeles, Calif.
- USC University Hospital, Los Angeles, Calif.

Sierra Providence East Medical Center, Tenet's new 110-bed facility in El Paso that opens in May, will be added to both the Beech Street and ppoNEXT contracts.

Keith Vangeison, Viant's executive vice president of network development said, "Viant strives to provide the access and quality of care our customers and their members rely on from a leading PPO network, and our relationship with Tenet supports our goal in offering choice and care to those members and their families."

Clint Hailey, Tenet's chief managed care officer said, "This new agreement has allowed us to standardize and simplify the contracts our hospitals had with Beech Street and ppoNEXT. This is consistent with our strategy to enhance all our managed care contracts."

Tenet has announced several national contracts with major payors recently for all its hospitals, including UnitedHealthcare, Aetna and CIGNA. The company also successfully negotiated regional contracts, including Blue Cross Blue Shield of Texas; Blue Cross of California; Great-West Healthcare in Florida; Memphis and Philadelphia; Coventry Healthcare in Texas and California; and Blue Cross and Blue Shield of North Carolina.

Tenet Healthcare Corporation, through its subsidiaries, owns and operates acute care hospitals and related ancillary health care businesses, which include ambulatory surgery centers and diagnostic imaging centers. Tenet is committed to providing high quality care to patients in the communities we serve. Tenet can be found on the World Wide Web at [www.tenethealth.com](http://www.tenethealth.com).

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*Some of the statements in this release may constitute forward-looking statements. Such statements are based on our current expectations and could be affected by numerous factors and are subject to various risks and uncertainties discussed in our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended Dec. 31, 2007, our quarterly reports on Form 10-Q and periodic reports on Form 8-K. Do not rely on any forward-looking statement, as we cannot predict or control many of the factors that ultimately may affect our ability to achieve the results estimated. We make no promise to update any forward-looking statement, whether as a result of changes in underlying factors, new information, future events or otherwise.*